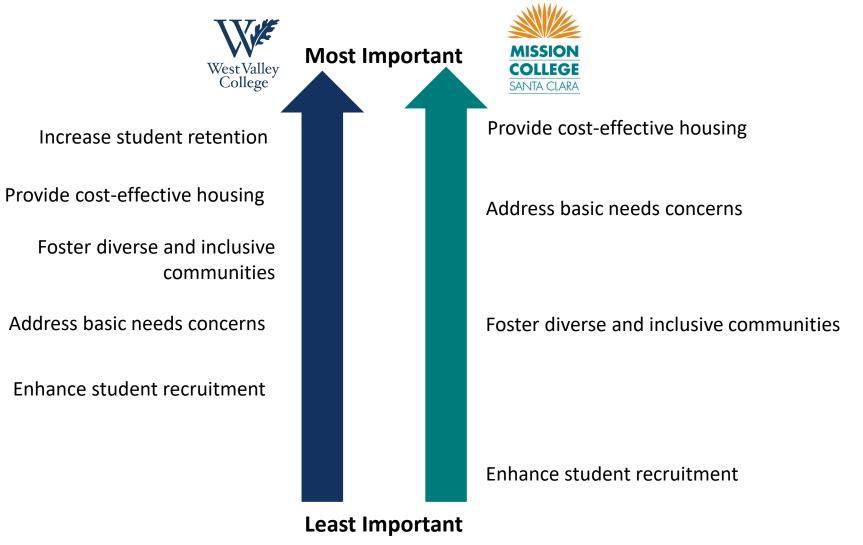




Strategic Objectives

The distance between each Strategic Objective reflects the differences between the relative scores.



The objectives were identified during a virtual Strategic Objectives Alignment workshop with stakeholders in the West Valley Executive Cabinet meeting on October 5. 2021 and the Mission President's Cabinet on October 12, 2021.

Demand Findings



At both Colleges, demand for housing for single students and students with families at a range of price points is **sufficient** to test **financial feasibility.**



The survey tested only apartment-style student housing to ensure adequate access to kitchens for food preparation.



Mission College demand starts at ~550 beds/units and increases to ~1,760 beds/units as rates decrease.

West Valley College demand starts at ~540 beds/units and increases to ~1,960 beds/units as rates decrease.

Programs Modeled

| Options | Bed Count | Unit Types | Populations Served | Notes |
|------------------|-----------|---|-------------------------|---|
| SRJC Approach | 352 beds | Traditional singles & doubles, semi-suites & apartments | Single students | Same program as SRJC, provides "dorm-style" option |
| 1 | 300 beds | 2BR & 4BR apartments | Single students | Well-sized for SB169 application |
| 2 | 500 beds | 2BR & 4BR apartments | Single students | Likely too large / too expensive to receive SB169 funding |
| 3 | 200 units | Studios, 1BR & 2BR apartments | Students with families | SB169 scoring methodology discourages family housing (by-the-unit) |
| 4 | 50 units | Studios, 1BR & 2BR apartments | Employees with families | Not eligible for SB169 funding |

SRJC Program Summary

| Feature | Assumption |
|-----------------------|----------------------------------|
| Building Size | 95,281 GSF |
| Total Cost | \$81,085,884 (\$230,358/student) |
| Total SB169 Cost | \$56,085,884 (\$159,335/student) |
| Rents | |
| Traditional Double | \$475 |
| Traditional Single | \$625 |
| 2BR Semi-Suite Single | \$700 |
| 4BR Apartment Single | \$750 |
| 4BR Apartment Double | \$500 |

The SRJC program
offered the most value
for the dollar but it did
not provide students
with a convenient way to
prepare their own meals.

#1 Program Summary

Option #1 offered the best balance of cost and convenience for students.

| Feature | Assumption |
|----------------------|----------------------------------|
| Building Size | 100,870 GSF |
| Total Cost | \$93,756,861 (\$312,523/student) |
| Total SB 169 Cost | \$68,756,861 (\$229,190/student) |
| Rents | |
| 2BR Apartment Double | \$737 |
| 4BR Apartment Single | \$885 |

#2 Program Summary

| Feature | Assumption |
|----------------------|-----------------------------------|
| Building Size | 175,500 GSF |
| Total Cost | \$160,945,973 (\$321,892/student) |
| Total SB 169 Cost | \$135,945,973 (\$271,891/student) |
| Rents | |
| 2BR Apartment Double | \$737 |
| 4BR Apartment Single | \$1,032 |

Option #2 cost materially more per student than Option #1.

#3 Program Summary

Option #3 resulted in significantly more expensive for students and likely too expensive to receive SB169 funding.

| Feature | Assumption |
|-------------------|-----------------------------------|
| Building Size | 166,205 GSF |
| Total Cost | \$153,287,827 (\$766,439/student) |
| Total SB 169 Cost | \$128,287,827 (\$641,439/student) |
| Rents | |
| Studio | \$1,032 |
| 1BR | \$1,179 |
| 2BR | \$1,327 |

#4 Program Summary

| Feature | Assumption |
|-------------------|-----------------------------------|
| Building Size | 45,721 GSF |
| Total Cost | \$43,007,718 (\$860,184/employee) |
| Total SB 169 Cost | \$18,007,718 (\$360,154/employee) |
| Rents | |
| Studio | \$1,032 |
| 1BR | \$1,179 |
| 2BR | \$1,327 |

The employee program was very expensive and not eligible for SB169.

Notional Program for WVMCCD

200 double beds and 100 single beds in the two apartment configurations are well within the demand profile established by the market and demand analysis.

| Space | Area |
|---|-------------|
| 50 2BR Apartments Double Occupancy at 849 NSF | 42,450 NSF |
| 25 4BR Apartments Single Occupancy at 904 NSF | 22,600 NSF |
| Programming Area | 5,000 NSF |
| Building Support | 2,000 NSF |
| Circulation/Core Area | 28,820 NSF |
| Total Building Area | 100,870 GSF |

Financial Analyses Approach

Approaches (All approaches include \$25M District contribution)

- (1) 100% P3
- (2) 50% P3 50% SB 169
- (3) 100% SB169

Housing Programs Modeled

Program is modeled after Option #1

Replicable at both campuses.

| | Single-Student Focused Program |
|---|---|
| Primary Population | Single Students |
| Total Number of Beds / Students Served | 300 |
| Per Bed / Per Unit Totals | \$229k/bed w/Contribution |
| Unit Types | 2BR Apartment Doubles and 4BR Apartment Singles |

Model Assumptions

Conservative cost escalation assumptions and financing terms.

District or College(s) pay 25% of the total annual operating expenditures to help debt service coverage in all financed scenarios.

Models assume \$640K in additional District/College FTE costs to support project.

Sources and Uses

| 100% P3 | | |
|---------------------------|---------------|--|
| Sources & Uses | Amount \$2026 | |
| Sources | | |
| 1 st Lien Debt | \$75,777,491 | |
| 2 nd Lien Debt | \$17,000,000 | |
| SB 169 Funds | \$0 | |
| District Contribution | \$25,000,000 | |
| Total Sources | \$117,777,491 | |
| Uses | | |
| Hard Costs | \$75,681,864 | |
| Soft Costs | \$21,877,195 | |
| Financing Costs | \$20,208,433 | |
| Total Uses | \$117,777,491 | |

| 50% P3/50 | % SB 169 |
|---------------------------|---------------|
| Sources & Uses | Amount \$2026 |
| Sources | |
| 1 st Lien Debt | \$51,409,201 |
| 2 nd Lien Debt | \$11,000,000 |
| SB 169 Funds | \$23,784,529 |
| District | \$25,000,000 |
| Contribution | |
| Total Sources | \$111,193,730 |
| Uses | |
| Hard Costs | \$75,681,864 |
| Soft Costs | \$21,877,195 |
| Financing Costs | \$13,624,671 |
| Total Uses | \$111,193,730 |

| 100% SB 169 | | |
|---------------------------|---------------|--|
| Sources & Uses | Amount \$2026 | |
| Sources | | |
| 1 st Lien Debt | \$0 | |
| 2 nd Lien Debt | \$0 | |
| SB 169 Funds | \$68,845,511 | |
| District Contribution | \$25,000,000 | |
| Total Sources | \$93,845,511 | |
| Uses | | |
| Hard Costs | \$75,681,864 | |
| Soft Costs | \$18,163,647 | |
| Financing Costs | \$0 | |
| Total Uses | \$93,845,511 | |

Rents

| 100% P3 | FY 2023 per Bed Rents |
|-------------------------|---|
| 2BR Apartment Double P3 | \$1,725 (includes all utilities & internet) |
| 4BR Apartment Single P3 | \$2,250 (includes all utilities & internet) |

| 50% P3/50% SB 169 | FY 2023 per Bed Rents |
|-----------------------------|---|
| 2BR Apartments Double P3 | \$1,725 (includes all utilities & internet) |
| 2BR Apartment Double SB 169 | \$737 (includes all utilities & internet) |
| 4BR Apartment Single P3 | \$2,250 (includes all utilities & internet) |
| 4BR Apartment Single SB 169 | \$885 (includes all utilities & internet) |

| 100% SB 169 | FY 2023 per Bed Rents |
|-----------------------------|---|
| 2BR Apartment Double SB 169 | \$737 (includes all utilities & internet) |
| 4BR Apartment Single SB 169 | \$885 (includes all utilities & internet) |

The average rent of \$786/month represents 53% of the maximum annual rent of \$1,474 for Santa Clara County.

Total Cost of Ownership

Capital Repair and
Replacement (CR&R)
reserve estimate continues
to be refined and is
expected to decrease.

| FY 2028 Cash Flow Element | Cost |
|--|---------------|
| Gross Revenue | \$3,281,673 |
| Effective Gross Revenue (Less Vacancy) | \$3,084,773 |
| Project Expenses | (\$1,014,871) |
| 4 District/College FTEs | (\$813,088) |
| Bed Reserves | (\$60,000) |
| Net Operating Income | \$1,196,813 |
| Capital Repair & Replacement Reserves | (\$1,251,292) |
| Residual Cash Flow | (\$54,478) |

SB169 Updates & Schedule

SB169 Schedule

- January 25, 2023 Round 2 construction applications due.
- July 15, 2023 Round 2 construction applications awarded in the 2023-2024 California budget.
- July 3, 2023 Round 3 construction applications due.
- July 15, 2024 Round 3 construction applications awarded in the 2024-2025 California budget.

SB169 Application Outline

- 1. Title Page
- 2. Student Housing Checklist
- 3. Approval Page Student Housing Proposal
- 4. DF-151 Capital Outlay Budget Change Proposal
 - a. Project description and scope
 - b. Justification
- 5. Higher Education Housing Grant Program Supplemental Application Form
- 6. Project costs set at California Construction Cost Index (CCCI) 8903 and Equipment Price Index (EPI) 4671
- 7. JCAF 31 or similarly formatted document Analysis of Building Space Use
- 8. Quantities and Unit Costs (architect's project costs)
- 9. JCAF 32 or similarly formatted document Cost Summary

- 10.JCAF 33 or similarly formatted document Equipment Cost
- 11. Board of Governors Energy and Sustainability Policy
- 12.Pre-schematic Plans Campus plot, site, and floor plans and exterior elevations
- 13.CEQA California Environmental Quality Act
 - 10.Provide documentation to demonstrate that the project will meet the requirements of <u>SB 886 (2022)</u> for CEQA exemption
- 14. Justification of Additional Costs exceeding Guidelines (as needed)
- 15. Provide an exhibit that demonstrates that the district has assessed the total cost of ownership of developing and maintaining affordable student housing facilities as well as developing and operating the program for students. (Recommended)

SB169 Scoring Rubric (Round 2)

| # | Scoring Metric | Authority | Proposed Points | Notes |
|--------|---|---|------------------------|-------|
| 1 | State funding per bed for low-income students. | EDC § 17201(g)(1) | 15 | |
| 2 | Rental fees for low-income students that are lower than the rental computation provided in California Education Code § 17201(f)(2)(A). | EDC §§ 17201(g)(2), 17201(f)(2)(A) | 10 | |
| 3 | Prepared to begin project construction by December 31 in the year the grant is awarded, or earliest possible date thereafter in the subsequent calendar year. | EDC § 17201(g)(3), EDC §§ 17201(f)(1) | 10 | |
| 4 | Geographic location. | EDC § 17201(g)(4) | | |
| 5 | Reapplication with a project proposal that was previously deemed ineligible. | EDC § 17201(g)(5) | 5 | |
| 6 | Unmet demand for housing as determined by number of students waitlisted for student housing OR unmet demand for housing as determined by county rental vacancy rates. | EDC § 17201(g)(6)(a)(i), EDC § 17201(g)(6)(a)(ii) | 15 | |
| 7 | Has indicated that the project will be implemented in partnership with another California public postsecondary institution. | SB 169 (2021), EDC § 17201(g)(2)(D) | 10 | |
| 8 | Augments the cost of constructing a housing project and student housing program through partnership(s) or securing additional funding. | CCCO- Administrative Agency | 10 | |
| 9 | Ancillary services will be included in the scope of the housing project. | CCCO- Administrative Agency | 5 | |
| 10 | Regions of high need. | CCCO- Administrative Agency | 5 | |
| 11 | st of living (rent). CCCO- Administrative Agency | | 5 | |
| TOTALS | TOTALS | | 100 | |

Next Steps

Schedule to July 2023 Submission

| Jul-23 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Project Initiation | | | | | | | | | |
| Program Refinement | | | | | | | | | |
| Procure Architect/CEQA/Cost Estimation | | | | | | | | | |
| Site Selection & Characterization | | | | | | | | | |
| CEQA Process | | | | | | | | | |
| Project Concept Development | | | | | | | | | |
| Program and Pro Forma Refinement | | | | | | | | | |
| Total Cost of Ownership Analysis | | | | | | | | | |
| Preparation of Draft Application | | | | | | | | | |
| BoT Materials Due | | | | | | | | | |
| Application Review / Finalize | | | | | | | | | |
| Application Submission | | | | | | | | | |

Next Steps

- Approve development of SB169 application.
- Execute supplemental survey (if applicable).
- Retain architect, CEQA consultant, cost estimator, etc.
- Develop, refine, and finalize project program, design, and underwriting.
- Finalize cost of ownership.
- Present to Board of Trustees for final approval.
- Submit application.

Thank You!